## Appointment of agency for the movement of 20 Rakes /80KT coal from MCL to Tuticorin:

Coastal Energen Pvt Ltd has been allotted 20 rakes / 80kt coal under a special forward E-Auction from MCL Talcher for the period Feb-Apr 2022.

Coastal Energen propose to appoint an agency for the movement of above coal from MCL Mines, transportation by Railways to Paradip port, storage & security and dispatching to VOCPT Port at Tuticorin.

#### **Qualifying Criteria:**

- 1. The Agency should have atleast three years' experience in handling domestic coal of 10 Lakhs MTPA or more.
- 2. Agency should have previously moved coal from MCL Talcher to Paradip port, with minimum handling of 25 rakes per month, in any of the last three financial year.
- 3. The Agency should have offices at Talcher, Sambalpur, Kolkatta & Paradip in order to coordinate efficiently with MCL, Railways and Port Authorities.
- 4. The Agency has to share documentary proof in the form of copy of Performance Certificate /Purchase Order/Work order/Contract Agreement from end user in support of the above experience.

#### The detailed scope of work is as below:

- The agency will be responsible for identifying and getting allotment of suitable plot in the name of CEPL for storage of 80kt coal at MCHP, Paradip Port. All necessary permissions from various authorities will be responsibility of the agency. The same shall be completed by 15<sup>th</sup> April 2022.
- The agency shall be responsible to obtain Port storage license in the name of CEPL from Odisha Mining Dept including amendments if any required, before arrival of above coal or 15<sup>th</sup> April 2022. CEPL shall provide necessary documents for application. All liaisoning and coordination shall be responsibility of the agency.
- 3. The agency shall be responsible for co-ordination with MCL for loading the coal (G12 Spur 1&2). Further the agency shall ensure the quality, quantity, sizing of the coal as per the specification of MCL.
- 4. The agency shall be responsible for co-ordination with Railways for delivering the coal from mines to Paradip Port. This shall include but not limited to Rake indenting, arranging rakes on time (not later than one month from last coal payment), cleaning of wagons, loading & weighment (incl. Tarpaulin covering if required), tripartite agreement if required, etc.

- 5. Any rake-relevant penalty (overloading/punitive charges/demurrage) and dead freight due to under loading will be borne by agency.
- 6. The agency will be responsible to ensure that the delivery of sick/ accident wagons, if any prior to the vessel loading at Paradip Port.
- 7. The agency shall be responsible for unloading the coal from rakes at Paradip Port & transporting the cargo to the allotted plot. Agency shall pay the plot rent in advance and responsible for cargoes' storage and security as per PCB / Port Norms until loading into the vessel.
- 8. The agency shall hire the suitable gearless Panamax vessel from Paradip Port to VOCPT Port at Tuticorin when the entire 20 rakes/80kt coal has arrived at Paradip Port. Agency shall make all VRC payments to ports.
- 9. Loading coal from plot unto Vessel. Agency shall carryout all load port documentation with Port, Customs and share all LP documents with CEPL such as BL, Mate's Receipt, Bill of Coastal Goods (Export), Draft Survey Report, Manifest and stowage Plan.
- 10. The agency shall be responsible to deliver RR quantity at Tuticorin Port. If B/L quantity at Discharge port is less than RR quantity, then the penalty will be levied on the agency which is equal to landed cost of coal at Tuticorin Port.
- 11. CEPL shall appoint IIA for the Sampling & Inspection at Tuticorin Port while unloading from the vessel. The results of the same shall be binding for both the parties for commercial settlement. In case of deviation from guaranteed GCV (ARB) as per MCL (G12 Spur 1&2).
- 12. Double penalty will be levied at the rate of landed cost of coal, if the delivered coal has GCV beyond 3400 GAR. In case agency is delivering coal above 3550 Kcal (ARB), prorate bonus will be allowed. Bonus will be payable at the rate of Re. 1.00 per Kcal

#### Other terms:

- 1. The agency has to initiate the entire process with all concerned on confirmation of work order issued to the Agency.
- 2. The agency has to get timely refund from MCL / Railways if any on behalf of CEPL.
- 3. The agency shall be responsible for arranging MCL coal invoice, Railways RR and any other relevant documents from all concerned authorities.
- 4. CEPL shall be providing only the necessary documents for completing the process.

## Payment:

- 1. The agency shall quote lump sum charges for the above scope including all incidental and liaisoning charges if any. No escalation in charges will be allowed. Please indicate us the mandatory direct payment of statutory charges if any.
- 2. The agency should ensure timely railway freight payment by collecting DDs from CEPL Chennai office and cargo insurance will also be arranged by CEPL.
- 3. The agency shall provide BG of 10% of the coal value.
- 4. 100% payment will be released within 15 days from the successful delivery of coal at Tuticorin Port after adjusting the penalty if any.

### Timeline:

CEPL has made the payment for 50% of the coal on 15<sup>th</sup> March 2022 and balance will be made by 15<sup>th</sup> April 2022. The agency shall ensure the delivery of the coal at Tuticorin Port latest by 30<sup>th</sup> June 2022.

### LD for late delivery:

1% of contract value will be deducted as LD for each week of delay in delivery of coal at Tuticorin port. Illustration of LD to be levied for delay is as given below.

Delivery of coal at Tuticorin	% of contract value as LD
1 <sup>st</sup> week of July	1%
2 <sup>nd</sup> week of July	2%
3 <sup>rd</sup> week of July	3%
4 <sup>th</sup> week of July	4%

## Offers shall be submitted latest by 1700 hours IST on 30<sup>th</sup> March 2022

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# All offers will be kept confidential and will be strictly opened only after 30<sup>th</sup> March 2022 at 1700 hrs IST.

Kindly send your offers with password protected files. Passwords should be shared only after 1700 hrs on 30<sup>th</sup> March.